

**SANTA ANA DISTRICT OFFICE**  
**FY 2016 504 THIRD PARTY LENDER RANKINGS**  
**AS OF 6/30/2016**



**TOP 3 LENDERS**

**#1 ZIONS FIRST NATIONAL BANK**  
**15**  
**\$8,713,937**

**#2 JPMORGAN CHASE BANK, N.A.**  
**14**  
**\$14,830,417**

**#3 CIT BANK, N.A.**  
**12**  
**\$9,485,250**

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>Zions First National Bank</b>	<b>15</b>	<b>\$8,713,937</b>	<b>\$580,929</b>
<b>2</b>	<b>JPMorgan Chase Bank, National Association</b>	<b>14</b>	<b>\$14,830,417</b>	<b>\$1,059,316</b>
<b>3</b>	<b>CIT Bank</b>	<b>12</b>	<b>\$9,485,250</b>	<b>\$790,438</b>
4	Bank of the West	8	\$16,098,338	\$2,012,292
5	Wells Fargo Bank, National Association	8	\$14,096,986	\$1,762,123
6	Plaza Bank	8	\$7,728,175	\$966,022
7	HomeStreet Bank	8	\$7,110,612	\$888,827
8	Bank of America, National Association	8	\$6,491,943	\$811,493
9	Union Bank, N.A.	7	\$10,938,500	\$1,562,643
10	Pacific Premier Bank	6	\$10,321,750	\$1,720,292
11	California United Bank	6	\$8,852,900	\$1,475,483
12	East West Bank	4	\$6,172,000	\$1,543,000
13	Citizens Business Bank	4	\$2,925,490	\$731,373
14	City National Bank	4	\$1,976,358	\$494,090
15	Citibank, N.A.	3	\$4,979,200	\$1,659,733
16	Redding Bank of Commerce	3	\$3,229,000	\$1,076,333
17	Rabobank, National Association	3	\$1,386,615	\$462,205
18	Torrey Pines Bank	2	\$8,390,531	\$4,195,266
19	AltaPacific Bank	2	\$7,487,436	\$3,743,718
20	U.S. Bank National Association	2	\$3,557,500	\$1,778,750
21	Capital Bank	2	\$3,131,600	\$1,565,800
22	California Bank & Trust	2	\$2,135,000	\$1,067,500
23	Bank of America California, N.A.	2	\$1,771,600	\$885,800
24	Farmers & Merchants Bank of Long Beach	2	\$1,525,000	\$762,500
25	First-Citizens Bank & Trust Company	2	\$1,270,000	\$635,000
26	First Commercial Bank (USA)	2	\$825,000	\$412,500
27	UNKNOWN	1	\$18,376,500	\$18,376,500
28	Quaker City Bank, A Division of	1	\$13,320,000	\$13,320,000
29	BBCN Bank	1	\$11,150,000	\$11,150,000
30	Silvergate Bank	1	\$7,788,000	\$7,788,000
31	Community Bank	1	\$4,588,526	\$4,588,526
32	BBCN Bancorp, Inc	1	\$4,382,500	\$4,382,500
33	Technology CU	1	\$3,200,000	\$3,200,000
34	Mega Bank	1	\$3,057,000	\$3,057,000
35	OneWest Bank, FSB	1	\$2,890,000	\$2,890,000
36	Banco Popular North America	1	\$2,528,400	\$2,528,400
37	Comerica Bank	1	\$1,309,000	\$1,309,000
38	First Choice Bank	1	\$1,272,819	\$1,272,819
39	Los Angeles County Small Business Development	1	\$1,200,000	\$1,200,000
40	Valley Business Bank	1	\$931,500	\$931,500
41	Union Bank	1	\$930,000	\$930,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	First State Bank	1	\$787,500	\$787,500
43	Pacific West Certified Development Corporation	1	\$750,000	\$750,000
44	First Foundation Bank	1	\$592,500	\$592,500
45	Bank of Southern California, National Association	1	\$580,000	\$580,000
46	CommerceWest Bank	1	\$526,961	\$526,961
47	The Bancorp Bank	1	\$515,662	\$515,662
48	Zions Bancorporation	1	\$485,200	\$485,200
49	Evolve Bank & Trust	1	\$470,000	\$470,000
50	South County Bank, National Association	1	\$455,000	\$455,000
51	Pacific Western Bank	1	\$414,000	\$414,000
52	Frontier Bank, FSB d/b/a El Paseo Bank	1	\$376,500	\$376,500
53	Pacific Enterprise Bancorp	1	\$291,000	\$291,000
54	Morgan Stanley Bank, National Association	1	\$275,000	\$275,000
55	Alaska USA FCU	1	\$242,000	\$242,000
56	Pacific Enterprise Bank	1	\$148,500	\$148,500
	<b><i>TOTAL:</i></b>	<b><i>169</i></b>	<b><i>\$249,265,206</i></b>	<b><i>\$1,474,942</i></b>